

*A leading brand in the automation market known for its extensive range of high quality products, **SPAC** continues to engineer reliable, versatile cutting edge automation in India. In an e-interview with Purchase, **Mr. U. K. Sardana, M.D.**, says that they offer quality products, competitive pricing and takes pride in going the extra mile for their customers by offering value added services for the products they sell and considers this approach an investment for the future.*

Shree Prayag Air Controls (P) Ltd.

U. K. Sardana
Managing Director



**...We engineer
reliable, versatile,
cutting edge technology.**

Q & A **Brief outline of your product range and their applications**

We are one of the leading Pneumatics products Manufacturer in India. We manufacture various types of Pneumatics Cylinders, Solenoid Valves/ Mechanical Valves, FRL's, Fitting & Tubes & pneumatics products.

SPAC is the leading brand in the automation market known for its extensive range of high quality products. SPAC continue to engineer reliable versatile cutting edge automation industries in India. Our Pneumatic products are not only a useful for industrial part but also catalyzes in the automaton fields. Today the Pneumatic system has been adopted widely in the following area. Electronic and Electrical manufacturing, Machines manufacturing, Auto Mobile Manufacturing , Metallurgic Field , Paper making, printing & packaging , Chemical Industry , Weaving , Cigarette, drinking, shoes and other Industry

Q & A **What are the specific advantage of using your products**

Quality products, competitive pricing and service are the things that our products offer. Whoever the customer though, SPAC takes pride in its ability top go that extra mile, providing a number of value added services and standing behind each and every product it sells. It is considers this approach to be an investment in future of its customers-and plans to be the big part of that future

**Q & A** **Elaborate on your manufacturing location, location of plant, investments, technology & hr**

SPAC has spread his marketing offices in all over country with manufacturing plant at Noida, one of the most industrialize area in India and we have qualified Engineers & dedicated employees. We have heavily invested in Imported Extruder Machine for our Tubing Plant. We have experienced & technically sound managerial staffs, and well trained & skilled production technicians who are strong pillars of our growth and development.

Q & A **Quality assurance measures**

SPAC has developed such a quality system which starts from the supplier selection to the delivery of the finished products. Therefore there are periodic suppliers quality checks that ensures better quality systems.

Similarly we have developed standard operating practice for all the activities we carryout in our plant and employees at all levels. The quality systems written in manuals and are strictly followed. We have our technical team to update the knowledge and best practices

for manufacturing quality products. Similarly we put strong emphasis on our sales team training for them to understand our product and application knowledge. All the above components add the delivering of quality products to our customers.

Q & A Key stragic move that engineered the success of the company.

With the down fall in the market of all over the world, almost all the global brands are available in India. Indian market continues to grow and remained attractive. It has strong competition and competitors but SPAC continues to penetrate with the philosophy of providing solutions to the customers. Launching new products and services has helped us in staying ahead in competition by a big margin.

Q & A Significant achievements in company's history

We have instrumental in association with the original equipment manufacturer how produce heavy machinery, SPM, automation sector, end users etc. They have experienced quality products at reasonable prices, services had also played an important role in achieving our targets.

Q & A Key strategic moves that have engineered the success of the company

Customer Satisfaction is the only Policy

Whoever the customer though, SPAC takes pride in its ability to go that extra mile, providing a number of value-added services and standing behind each and every product it sells. It considers this approach to be an investment in the future of its

customers- and plant to be the big par of the future. In today's market, of course, you either sevice your customers or somebody else will, which is why SPAC has invested in:

- Competitive and consistant pricing.
 - Efficient deliveries to any destination.
 - Convienent Single Source Supply of multiple product lines.
 - Strong, Well- Established, long-term supplier and customer relationships

